

Internship – Business Development (Immediate Start)

FarmAgg is a self-evolving AgTech platform that is designed to deliver future-ready technologies to enable smallholder farmers to digitally enter the food supply value chain as well as create channels for wider financial inclusion.

FarmAgg has been selected by an International Development Agency to be part of a global innovation challenge and the management team is looking for a highly motivated intern from an **agri/business** academic background and is passionate about problem-solving, process improvement, and harnessing technology to increase the livelihoods of all actors in the rural food value chains.

As our *Business Development Intern*, you'll gain invaluable real world experience, working directly with a senior team that is widely experienced in multinational and large local corporates. You will assist the team in an aggressive and rigorous “going to market” process where a pilot project will be launched and smallholder farmers are engaged to adopt the mobile application to manage their farm’s day to day record keeping.

Upon completion of this internship, you will be well qualified to join any startup or other innovative organization in a business development or sales capacity. FarmAgg will also look at a hiring strategy post completion of the pilot project and successful interns will be given preference in the recruitment process.

Key Responsibilities:

1. Contribute to new business development. This will include conducting research on technical topics, potential partners, and other projects, drafting proposals, reviewing/contributing to technical sections, and annexes as appropriate.
2. Provide support to company/project staff on agriculture and food security projects. This will include assisting with creating, reviewing and editing reports, responding to TORs and other related tasks as needed.
3. Conduct research on a range of topics including agriculture, value chains, gender, nutrition, food security, etc. for projects.
4. Complete online trainings and certifications as required, Attend agriculture, food security, and nutrition-related events on behalf of FarmAgg and report findings.
5. Familiarize his/herself in strategic management and lean startup templates for developing new or documenting business models (Business Model Canvas, Disciplined Entrepreneurship Framework etc)

Skills Required:

1. Basic understanding of agriculture and/or food security in developing countries.
2. Excellent communication skills, both written and verbal. Fluency in English and strong written English is required
3. Strong research skills.
4. Proficiency in Microsoft Office.
5. Ability to work effectively under pressure and meet tight deadlines with minimum supervision.

The role will start immediately and the interns will work from home with a couple of hours of conference/video calls with the management team on a daily basis. The role will be for a period of 6 months. A modest allowance and a reimbursement of broadband data charges will be provided. This role will require a minimum of 25 hours of work per week. If the interns are required to visit a client site or any other location for work or training programs such expenses will be covered separately.

Interested applicants can forward their CV's to info@farmagg.com on or before **20th June 2020**.